Bath Township Public Library Board of Trustees

Sue Garrity - President Lynn Bergen - Treasurer Larry Fewins-Bliss Theresa Kidd – Vice President Audrey Barton - Secretary Ken Jensen

AGENDA, – OCTOBER 19, 2022, 6 P.M. Meeting In Person at BTPL

- 1. Call to Order.
- 2. Moment of Civic Reflection
- 3. Approval of the Agenda
- 4. Public Comment limited to 3 minutes, on agenda items only.
- 5. Disclosure of Conflicts of Interest
- 6. Review and Approval of Minutes (see agenda packet) -
- 7. Financial Report Lynn Bergen, Treasurer and Transparent Bookkeeping (see agenda packet)
- 8. Director Report (see agenda packet)
- 9. Unfinished Business Items for Discussion
 - a. Strategic Planning are we ready for sessions in last week of October?
 - b. Director Evaluation
- 10. Unfinished Business Items for Action
- 11. New Business Items for Discussion (see agenda packet .pdfs if you'd like the Excel spreadsheet it's also available)
 - a. Budget Adjustments
 - b. 2023 Budget Recommendations
 - c. Wage Recommendations
- 12. New Business Items for Action
 - a. Budget Adjustment vote
 - b. 2023 Budget Recommendation vote
- 13. Public Comment Limited to 3 minutes
- 14. Board Member Comments
- 15. Adjournment

Reminder: Next Meeting is November 16, 2022, 6 p.m.

Meeting Minutes

Wednesday, September 21, 2022

Present: (Board Members) Sue Garrity, Lynn Bergen, Ken Jensen,

Theresa Kidd, Larry Fewins-Bliss, Audrey Barton

(Library Director & Staff) Kristie Reynolds

Public Present: Joana Bancroft

Next meeting: Wednesday October 19, 2022 @ 6:00pm

I. Regular Business

- a. Meeting called to order at 6:00pm
- b. Moment of civic reflection.
- c. Audrey **motions** to approve the agenda with the addition of discussion of Kristie's evaluation and the book challenge procedures within New Business, Larry supports, all in favor.
- d. Public comment: none
- e. Disclosures of conflict of interest: none
- f. Theresa motions to approve the minutes. Lynn supports, all in favor.

II. Financial Report

Please see the full Treasurer's Report in September meeting packet. Lynn provided a positive report. Kristie and Lynn are beginning to prepare the new budget. Sue encouraged Trustees to keep this in mind, moving forward.

Reports from Transparent Bookkeeping look fine. BTPL will begin printing checks, rather than writing them by hand. Receipts will also be printed and presented in a different, clear way within the monthly receipts folder that Trustees review. Transparent continues to adjust and tidy up the records in a beneficial way.

Ken **motions** to accept the financial report, Sue supports, all in favor.

III. Director Report

Please see the full Director's Report in September meeting packet.

August was a quieter, transitional month as fall begins. Many staff members were ill, but the

library remained open for regular hours. BTPL was represented at the summer party at Wiswasser Park, a Back to School event, and continues to work on the Safe Routes to School project. Eggleston Gallery generously donated art supplies and art to the library, in preparation for the gallery's closing later this year. Thank you, Melissa! Statistically, the library's in-person and virtual programming and services are doing well, with most categories increasing in comparison to last year. September will be a busier month at BTPL, with more programming and events and new programs including Yarn Buddies and Spanish Time for Beginners.

IV. Unfinished Business – Items for Discussion

- a. Strategic Planning The community survey received just over 80 responses. The next step is to plan for informal group research and data collection. The more information we gather, the better we'll be able to serve the community.
- b. Staff compensation options There are no updates for the PTO/sick time split. After further research, Kristie has settled on a better (and less expensive) option for health care.

V. Unfinished Business – Items for Action

a.

VI. New Business - Items for Discussion

- a. Discussion of evaluation procedures the evaluation form is adequate as-is. Trustees are encouraged to include comments alongside the basic checked boxes/scores. Please post responses to Sue at least a week before the next meeting.
- b. Discussion of book challenge procedures The policy and process for challenged materials is clear and concise. The Board considers this helpful and adequate.

VII. Items for Action

a.

VIII. Closing

- a. Public Comment: none
- b. Board Member Comments: Lynn asks for an updates about the recent leak and plumbing issues. Kristie was told by the landlord that the roof leak was due to a plugged drain, and shouldn't happen again. New toilets will be installed soon, solving the backup issue. The replacement of 2 handicap toilets is quoted to be \$1050, including installation.
 - Sue comments that the Friends are preparing to rewrite their bylaws and refresh their board of directors. Friends of BTPL is recruiting new volunteers what a great opportunity to serve in a fun, low-stress community group!
- c. Audrey motions to adjourn the meeting at 6:59. Larry seconds, all in favor.

(Minutes recorded by Audrey Barton, Secretary)

Treasurer's Report October 13, 2022

As of September 30, 2022 9 months = 75%

MSUFCU Savings \$ 113,525.26 MSUFCU Checking \$ 149,983.01

Notes:

- All September expenses were reviewed and verified using Kristie's Reconcilliation and the MSUFCU Statement.
- Overall expenses were 74.09%.
- Adjustments to our 2022 budget will be requested at our meeting; as well as, the proposed 2023 budget.

We are in good shape as we close out our year with our final quarter.

Lynn Bergen, Treasurer

Balance Sheet As of September 30, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 MSUFCU Checking	149,813.78
1010 MSUFCU Savings	113,525.26
1020 PayPal	0.48
Total Bank Accounts	\$263,339.52
Accounts Receivable	
1200 Accounts Receivable (A/R)	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
1400 prepaid expenditures	2,777.48
1500 Uncategorized Asset	0.00
Undeposited Funds	79.25
Total Other Current Assets	\$2,856.73
Total Current Assets	\$266,196.25
TOTAL ASSETS	\$266,196.25
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable (A/P)	-382.18
Total Accounts Payable	\$ -382.18
Other Current Liabilities	
2110 Accrued Wages payable	0.00
2120 Accrued Payroll taxes payable	0.00
2300 Unavailable Revenue	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$ -382.18
Total Liabilities	\$ -382.18
Equity	
3000 Opening Balance Equity.	0.67
3000 Opening Balance Equity. 3500 Retained Earnings	
	147,191.71
3500 Retained Earnings	0.67 147,191.71 119,386.05 \$266,578.43

Profit and Loss September 2022

	TOTAL
Income	
4000 Donation	612.63
4600 Service Fees	141.40
Total Income	\$754.03
GROSS PROFIT	\$754.03
Expenses	
6000 Capital Expenses	437.75
6010 Collection Acquisitions	1,805.88
6020 Library Programming	417.52
6200 Advertising & Marketing	392.50
6310 Contractual Services	2,400.17
6400 Payroll	10,170.09
6410 Payroll Taxes/Benefits	797.24
6420 Employer Retirement Contribution	155.66
6430 Benefits (Employer Health Insurance)	1,167.35
Total 6400 Payroll	12,290.34
6500 Bank Charges & Fees	7.78
6510 Insurance	351.50
6520 Interest Paid	-4.97
6530 Meals	50.96
6550 Office Supplies & Software	442.73
6560 Professional Development	-879.00
6580 Rent & Lease	3,823.00
6590 Repairs & Maintenance	948.49
6620 Technology	235.00
6630 Travel	179.98
6640 Utilities & Internet	1,247.90
7000 Cash Over/Short	-3.00
Total Expenses	\$24,144.53
NET OPERATING INCOME	\$ -23,390.50
NET INCOME	\$ -23,390.50

Budget vs. Actuals: Fiscal Year 2022 January - December 2022

		TC	TAL	
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
4000 Donation	1,130.24	2,500.00	-1,369.76	45.21 %
4100 Grant Income	4,400.00	5,000.00	-600.00	88.00 %
4200 State Aid	13,063.72	10,000.00	3,063.72	130.64 %
4300 Tax Revenue	317,086.88	307,440.00	9,646.88	103.14 %
4500 Penal Fines	40,588.28	35,000.00	5,588.28	115.97 %
4600 Service Fees	1,082.08	1,000.00	82.08	108.21 %
4700 Interest	35.03	50.00	-14.97	70.06 %
4710 Dividend	238.00	100.00	138.00	238.00 %
4910 Miscellaneous		8,300.00	-8,300.00	
Total Income	\$377,624.23	\$369,390.00	\$8,234.23	102.23 %
GROSS PROFIT	\$377,624.23	\$369,390.00	\$8,234.23	102.23 %
Expenses				
6000 Capital Expenses	5,047.80	7,000.00	-1,952.20	72.11 %
6010 Collection Acquisitions	21,145.17	25,000.00	-3,854.83	84.58 %
6020 Library Programming	5,824.97	6,000.00	-175.03	97.08 %
6200 Advertising & Marketing	2,741.56	3,000.00	-258.44	91.39 %
6310 Contractual Services	26,282.56	28,000.00	-1,717.44	93.87 %
6320 Legal & Professional Services	450.00	2,000.00	-1,550.00	22.50 %
6400 Payroll	101,957.77	140,000.00	-38,042.23	72.83 %
6410 Payroll Taxes/Benefits	8,629.65	16,000.00	-7,370.35	53.94 %
6420 Employer Retirement Contribution	1,478.77		1,478.77	
6430 Benefits (Employer Health Insurance)	11,947.02	14,000.00	-2,052.98	85.34 %
Total 6400 Payroll	124,013.21	170,000.00	-45,986.79	72.95 %
6500 Bank Charges & Fees	282.47	200.00	82.47	141.24 %
6510 Insurance	2,851.52	4,000.00	-1,148.48	71.29 %
6520 Interest Paid	-4.97		-4.97	
6530 Meals	154.02	1,000.00	-845.98	15.40 %
6540 Membership	6,930.04	8,500.00	-1,569.96	81.53 %
6550 Office Supplies & Software	5,493.42	7,000.00	-1,506.58	78.48 %
6560 Professional Development	0.00	1,000.00	-1,000.00	0.00 %
6580 Rent & Lease	34,407.00	45,900.00	-11,493.00	74.96 %
6590 Repairs & Maintenance	6,354.98	9,000.00	-2,645.02	70.61 %
6620 Technology	7,758.70	19,300.00	-11,541.30	40.20 %
6630 Travel	376.71	2,000.00	-1,623.29	18.84 %
6640 Utilities & Internet	11,339.96	14,000.00	-2,660.04	81.00 %
7000 Cash Over/Short	-2.80		-2.80	
Total Expenses	\$261,446.32	\$352,900.00	\$ -91,453.68	74.09 %
NET OPERATING INCOME	\$116,177.91	\$16,490.00	\$99,687.91	704.54 %
NET INCOME	\$116,177.91	\$16,490.00	\$99,687.91	704.54 %

Directors Report

- Legal & Professional
 - o None
- Staffing
 - o Em Gibson put in her 2 weeks' notice.
 - Hired Kaye Cragg as a circulation clerk.
 - We are still looking for a part-time evening person.
 - o Retirement Presentation at the Staff Meeting
- Scheduling
 - We were closed for Labor Day weekend.
- Upcoming Programs
 - We brought back "Tech Time"
 - We held our first Yarn Buddies program
 - o We hosted a S.T.E.A.M. Backpack program
 - For Library Sign-up Month we gave free replacement cards and special cards to new patrons
- Community outreach
 - We drove a car in the Homecoming Parade
 - Met with members of the Library of Michigan Foundation
 - o Attended the Library of Michigan Board Meeting
 - o Toured the Schools and met with Paul Hartsig, the Superintendent
 - o Met with the Safe Routes to Schools team to plan promotions
 - Jana and Paul met to finalize school library cards. "B.L.A.S.T."
- Technology
 - Started the migration on Emails
- Policy
 - Reviewed the Materials Challenge Policy
- Continuing Education
 - o Met with Biz Gallio from the Library of Michigan to learn about Digitization
 - Met with the Notable Books Program
- Projects
 - Strategic Plan- Setting dates
 - Preparing for Speaking about Safe Routes to School

Statistics

September	2021	2022
Visit	556	908
Items Checked out	1185	1398
Computer Use	66	97
Wireless use	125	209
Hoopla	155	187
Overdrive	218	225
Kanopy	8	12
New Cards	48	62
Renewal Cards	39	57

Virtual Program Attendance	74	1584
Events	88	34
Story Time Attendance	19	59
Passive Program Attendance	49	72
Reference Calls	117	131
Outreach	80	22

Budget Adjustment for 2022

						Adjusted				
	Actual			Budget Adjustmen		djustments	Reason		Budget	
Income										
4000 Donation	\$	1,129.09	\$	2,500.00				\$	2,500.00	
4100 Grant Income	\$	4,400.00	\$	5,000.00				\$	5,000.00	
4200 State Aid	\$	13,063.72	\$	10,000.00				\$	10,000.00	
4300 Tax Revenue	\$	317,086.88	\$	307,440.00				\$	307,440.00	
4500 Penal Fines	\$	40,588.28	\$	35,000.00				\$	35,000.00	
4600 Service Fees	\$	1,070.20	\$	1,000.00				\$	1,000.00	
4700 Interest	\$	35.03	\$	50.00				\$	50.00	
4710 Dividend	\$	238.00	\$	100.00				\$	100.00	
4910 Miscellaneous			\$	8,300.00				\$	8,300.00	
Total Income	\$	377,611.20	\$	369,390.00				\$	369,390.00	
Gross Profit	\$	377,611.20	\$	369,390.00				\$	369,390.00	
Expenses										
					۲	(1,000,00)	No more capital			
6000 Capital Expenses	\$	5,047.80	\$	7,000.00	\$	(1,000.00)	expenses this year.	\$	6,000.00	
6010 Collection Acquisitions	\$	19,433.48	\$	25,000.00				\$	25,000.00	
							Need more to finish			
6020 Library Programming	\$	5,747.80	\$	6,000.00	\$	1,000.00	the year out.	\$	7,000.00	
6200 Advertising & Marketing	\$	2,741.56	\$	3,000.00			,	\$	3,000.00	
		·		·			Added two more		·	
6310 Contractual Services	\$	26,171.25	\$	28,000.00	\$	5,000.00	services on.	\$	33,000.00	
construction controls	Ψ	20,171.20	Ψ	20,000.00			No more legal	Ψ	00,000.00	
6320 Legal & Professional Services	\$	450.00	\$	2,000.00	\$	(1,000.00)	expenses this year.	\$	1,000.00	
		96,948.28	\$	•			expenses this year.	\$	*	
6400 Payroll	\$		·	140,000.00				•	140,000.00	
6410 Payroll Taxes/Benefits	\$	8,237.32	\$	16,000.00				\$	16,000.00	
6420 Employer Retirement Contribution	\$	1,400.94								
					\$	1,200.00	More then we			
6430 Benefits (Employer Health Insurance)	\$	11,947.02	\$	14,000.00		1,200.00	budgeted for.	\$	15,200.00	
Total 6400 Payroll	\$	118,533.56	\$	170,000.00				\$	171,200.00	

Net Income	\$ 124,902.19	\$	16,490.00				\$ 11,190.00
Net Operating Income	\$ 124,902.19	\$	16,490.00	\$	5,300.00	Total added	\$ 11,190.00
Total Expenses	\$ 252,709.01	\$	352,900.00	-		•	\$ 358,200.00
7000 Cash Over/Short	\$ (2.65)						
6640 Utilities & Internet	\$ 10,173.96	\$	14,000.00	\$	3,000.00	To cover the costs of utilities.	\$ 17,000.00
6630 Travel	\$ 376.71	\$	2,000.00			this year.	\$ 1,000.00
				\$	(1,000.00)	We will not spend that much on travel	
6620 Technology	\$ 7,758.70	\$	19,300.00				\$ 19,300.00
6590 Repairs & Maintenance	\$ 6,354.98	\$	9,000.00				\$ 9,000.00
6580 Rent & Lease	\$ 34,407.00	\$	45,900.00				\$ 45,900.00
6560 Professional Development	\$ -	\$	1,000.00			development we paid for this year.	\$ 500.00
				\$	(500.00)	We were reimbursed for the professional	
6550 Office Supplies & Software	\$ 5,301.54	\$	7,000.00				\$ 7,000.00
6540 Membership	\$ 6,930.04	\$	8,500.00			for through this year	\$ 7,500.00
				\$	(1,000.00)	There are no more memberships to pay	
6530 Meals	\$ 154.02	\$	1,000.00	\$	(500.00)	Will not spend it all through the end of the year.	\$ 500.00
6510 Insurance	\$ 2,851.52	\$	4,000.00			well . In the	\$ 4,000.00
6500 Bank Charges & Fees	\$ 277.74	,	200.00			more than expected.	\$ 300.00
				\$	100.00	Changing to printing checks so bought	

Summary: We will be adjusting the budget by \$5300.00. We did not create a zero budget, but left about \$16,500.00 extra. I still plan to have an excess of approximately \$28,000.00 even though we will be dipping into the extra. That is because we have had more revenue then expected from the milage, penal fines and state aid.

Mathematics		Adju	sted Budget		Bud	get for 2023
100 Grant Income 5,000.00 -3000 2,000.00 13,	Income			•		
4200 State Aid 10,000.00 3000 13,000.00 4300 Tax Revenue 307,440.00 29000 336,440.00 4500 Penal Fines 35,000.00 2000 37,000.00 4500 Penal Fines 1,000.00 1000 1,000.00 4700 Interest 50.00 50 50.00 4710 Dividend 100.00 280 283.00 4710 Dividend 8,300.00 31330 \$ 391,273.00 4910 Miscellaneous 8,300.00 31330 \$ 391,273.00 Expenses 6000 Capital Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 5000 30,000.00 6020 Advertising & Marketing 3,000.00 33,000.00 33,000.00 6310 Contractual Services 33,000.00 1000 2,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 153,000.00 6420 Employer Retirrement Contribution 500.00 16,000.00 16,000.00 16,000.00	4000 Donation		2,500.00	-1000		1,500.00
4300 Tax Revenue 307,440.00 29000 336,440.00 4500 Penal Fines 35,000.00 2000 37,000.00 4600 Service Fees 1,000.00 1000 1,000.00 4700 Interest 50.00 50 50.00 4710 Dividend 100.00 280 283.00 4910 Miscellaneous 8,300.00 31330 \$ 391,273.00 Gross Profit \$ 369,390.00 31330 \$ 391,273.00 Gross Profit \$ 369,390.00 1000 7,000.00 6010 Capital Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 7,000.00 30,000.00 6200 Advertising & Marketing 3,000.00 30,000.00 30,000.00 6310 Contractual Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 64010 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution	4100 Grant Income		5,000.00	-3000		2,000.00
4500 Penal Fines 35,000.00 2000 37,000.00 4600 Service Fees 1,000.00 1000 1,000.00 4700 Interest 50.00 50 50.00 4710 Dividend 100.00 280 283.00 4910 Miscellaneous 8,300.00 31330 \$ 391,273.00 Gross Profit \$ 369,390.00 \$ 391,273.00 Expenses 6000 Capital Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 5000 3,000.00 6200 Advertising & Marketing 3,000.00 1000 2,000.00 6310 Contractual Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 15,200.00 1000 20.00 6430 Benefits (Employer Health Insurance) 15,200.00 100 20.00 6500 Bank Charge	4200 State Aid		10,000.00	3000		13,000.00
4600 Service Fees 1,000.00 1000 1,000.00 4700 Interest 50.00 50 50.00 4710 Dividend 100.00 280 283.00 4910 Miscellaneous 8,300.00 31330 \$ 391,273.00 Total Income \$ 369,390.00 31330 \$ 391,273.00 Expenses 6000 Capital Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 5000 3,000.00 6200 Advertising & Marketing 3,000.00 1000 2,000.00 6310 Contractual Services 1,000.00 1000 2,000.00 6320 Legal & Professional Services 1,000.00 13000 153,000.00 6400 Payroll 140,000.00 13000 153,000.00 6420 Employer Retirement Contribution 15,200.00 1000 2,500.00 6430 Benefits (Employer Health Insurance) 15,200.00 100 200.00 6500 Bank Charges & Fees 300.00 500 4,500.00	4300 Tax Revenue		307,440.00	29000		336,440.00
4700 Interest 50.00 50.00 50.00 4710 Dividend 100.00 280 283.00 4910 Miscellaneous 8,300.00 31330 391,273.00 Total Income \$ 369,390.00 31330 391,273.00 Gross Profit \$ 369,390.00 \$ 391,273.00 Expenses 6,000.00 1000 7,000.00 6010 Capital Expenses 6,000.00 5000 30,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 5000 3,000.00 6200 Advertising & Marketing 3,000.00 1000 2,000.00 6310 Contractual Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 15,200.00 \$ 184,500.00 6430 Benefits (Employer Health Insurance) 171,200.00 \$ 00.00 1000 20.00 20.00 20.00 20.00 <th>4500 Penal Fines</th> <th></th> <th>35,000.00</th> <th>2000</th> <th></th> <th>37,000.00</th>	4500 Penal Fines		35,000.00	2000		37,000.00
4710 Dividend 4910 Miscellaneous 100.00 280 283.00 Total Income \$ 369,390.00 31330 \$ 391,273.00 Gross Profit \$ 369,390.00 \$ 31330 \$ 391,273.00 Expenses 6000 Capital Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 5000 3,000.00 6200 Advertising & Marketing 3,000.00 5000 3,000.00 6310 Contractual Services 33,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 15,200.00 30,000.00 16,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 100 20,000.00 6500 Bank Charges & Fees 300.00 100 20,000.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,0	4600 Service Fees		1,000.00	1000		1,000.00
A910 Miscellaneous 8,300.00	4700 Interest		50.00	50		50.00
Total Income \$ 369,390.00 31330 \$ 391,273.00 Gross Profit \$ 369,390.00 \$ 391,273.00 Expenses 6000 Capital Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 5000 3,000.00 6200 Advertising & Marketing 3,000.00 3,000.00 30,000.00 6310 Contractual Services 33,000.00 1000 2,000.00 6320 Legal & Professional Services 1,000.00 13000 153,000.00 6410 Payroll 140,000.00 13000 12,500.00 6420 Employer Retirement Contribution 3,000.00 1000 12,500.00 6430 Benefits (Employer Health Insurance) 15,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	4710 Dividend		100.00	280		283.00
Gross Profit \$ 369,390.00 \$ 391,273.00 Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 7,000.00 7,000.00 6200 Advertising & Marketing 3,000.00 3,000.00 30,000.00 6310 Contractual Services 33,000.00 1000 2,000.00 6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 16,000.00 16,000.00 Total 6400 Payroll 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	4910 Miscellaneous		8,300.00			
Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 7,000.00 7,000.00 6200 Advertising & Marketing 3,000.00 30,000.00 30,000.00 6310 Contractual Services 33,000.00 1000 2,000.00 6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 16,000.00 16,000.00 Total 6400 Payroll 171,200.00 \$ 184,500.00 200.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	Total Income	\$	369,390.00	31330	\$	391,273.00
6000 Capital Expenses 6,000.00 1000 7,000.00 6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 7,000.00 7,000.00 6200 Advertising & Marketing 3,000.00 3,000.00 3,000.00 6310 Contractual Services 33,000.00 1000 2,000.00 6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 \$ 16,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00	Gross Profit	\$	369,390.00		\$	391,273.00
6010 Collection Acquisitions 25,000.00 5000 30,000.00 6020 Library Programming 7,000.00 7,000.00 6200 Advertising & Marketing 3,000.00 33,000.00 6310 Contractual Services 33,000.00 1000 2,000.00 6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 16,000.00 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 500 4,500.00 6510 Insurance 4,000.00 500 1,000.00	Expenses					
6020 Library Programming 7,000.00 7,000.00 6200 Advertising & Marketing 3,000.00 3,000.00 6310 Contractual Services 33,000.00 33,000.00 6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 16,000.00 16,000.00 7 total 6400 Payroll \$ 171,200.00 \$ 184,500.00 100 200.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00 500 1,000.00 500 1,000.00 6500.00 500 1,000.00 6500.00 500 1,000.00 6500.00 500 1,000.00 6500.00 500 1,000.00 6500.00 6500.00 500 1,000.00 6500.00 6500.00 500 1,000.00 6500.00 6500.00 6500.00 6500.00 500 1,000.00 6500.00 6500	6000 Capital Expenses		6,000.00	1000		7,000.00
6200 Advertising & Marketing 3,000.00 3,000.00 6310 Contractual Services 33,000.00 33,000.00 6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 3,000.00 16,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 \$ 16,000.00 \$ 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 100 200.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6010 Collection Acquisitions		25,000.00	5000		30,000.00
6310 Contractual Services 33,000.00 33,000.00 6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 3,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6020 Library Programming		7,000.00			7,000.00
6320 Legal & Professional Services 1,000.00 1000 2,000.00 6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 3,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 \$ 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6200 Advertising & Marketing		3,000.00			3,000.00
6400 Payroll 140,000.00 13000 153,000.00 6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 3,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 \$ 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6310 Contractual Services		33,000.00			33,000.00
6410 Payroll Taxes/Benefits 16,000.00 1000 12,500.00 6420 Employer Retirement Contribution 3,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6320 Legal & Professional Services		1,000.00	1000		2,000.00
6420 Employer Retirement Contribution 3,000.00 6430 Benefits (Employer Health Insurance) 15,200.00 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6400 Payroll		140,000.00	13000		153,000.00
6430 Benefits (Employer Health Insurance) 15,200.00 16,000.00 Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6410 Payroll Taxes/Benefits		16,000.00	1000		12,500.00
Total 6400 Payroll \$ 171,200.00 \$ 184,500.00 6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6420 Employer Retirement Contribution					3,000.00
6500 Bank Charges & Fees 300.00 100 200.00 6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	6430 Benefits (Employer Health Insurance)		15,200.00			16,000.00
6510 Insurance 4,000.00 500 4,500.00 6530 Meals 500.00 500 1,000.00	Total 6400 Payroll	\$	171,200.00	•	\$	184,500.00
6530 Meals 500.00 500 1,000.00	6500 Bank Charges & Fees		300.00	100		200.00
,	6510 Insurance		4,000.00	500		4,500.00
	6530 Meals		500.00	500		1,000.00
6540 Membership 7,500.00 1000 8,500.00	6540 Membership		7,500.00	1000		8,500.00

Budget for 2023

6550 Office Supplies & Software	7,000.00	1000	8,000.00
6560 Professional Development	500.00	1000	1,000.00
6580 Rent & Lease	45,900.00		45,900.00
6590 Repairs & Maintenance	9,000.00		9,000.00
6620 Technology	19,300.00	-8300	11,000.00
6630 Travel	1,000.00	1000	2,000.00
6640 Utilities & Internet	17,000.00	3000	20,000.00
7000 Cash Over/Short			
Total Expenses	\$ 358,200.00	20800	\$ 377,600.00
Net Operating Income	\$ 11,190.00		\$ 13,673.00
Net Income	\$ 11,190.00	•	\$ 13,673.00

	I	Hourly			New	1% increase in		New	2% increase			New	3% increase in					
Name	Hours	Nages In	ncome	1%	Hourly	income	2	% hourly	in income		3%	Hourly	ncome	update wa	ge			
Beaulieu, El	780	10.2	7956	0.102	10.302	8035.56	0.2	10.40	4 8115.12		0.306	10.506	8194.68	1	0.5 \$ 8,	190.00		
Bancroft, Joana	1430	12.32	17617.6	0.1232	12.4432	17793.776	0.24	4 12.566	4 17969.952		0.3696	12.6896	18146.128	14	.35 \$ 20,	520.50	0.4928	17618.09
Evans, Elizabeth	559	12	6708	0.12	12.12	6775.08	0.	4 12.2	4 6842.16		0.36	12.36	6909.24	1	0.5 \$ 5,	369.50		
Gibson, Christine	455	11.35	5164.25	0.1135	11.4635	5215.8925	0.2	7 11.57	7 5267.535		0.3405	11.6905	5319.1775	12	.32 \$ 5,	505.60		
Horan, Kasey	468	14	6552	0.14	14.14	6617.52	0.	8 14.2	8 6683.04		0.42	14.42	6748.56	1	2.5 \$ 5,	350.00		
np Day	624	14	8736	0.14	14.14	8823.36	0.	8 14.2	8 8910.72		0.42	14.42	8998.08					
np night	780	10	7800												\$ 46,	035.60		
Reynolds, Kristina	48667.5				49154.18			5 49640.8	5	:	1460.025	50127.53		194	6.7	0614.2		
Slisher, Jana	30000			300	30300		6	0 3060	0		900	30900		1	200	31200		
							l											
							What I want	0										
ND D	1%		2%	3%		Update Wage	do			100.5								
NP Day							87			180.5								
Np Night							78			180.5								
Jana	30300		30600	30900		30900	312		_	180.5								
Gibson, Christine	5117.66		5117.66	5117.66		6688.5	53			101.061	180.5							
Bancroft, Joana	13011.06	1	13011.06	13011.06		15297.1	181		2	180.5								
Beaulieu, El 2%	6497.4		6497.4	6497.4		5605.6	81			155.686								
Kasey	10210.2		10210.2	10210.2		19500	65			180.5								
Reynolds, Kristina	47722.5		48195	48667.5		48667.5	506			180.5		5518.077						
Elizabeth							69											
	112858.82	1	13631.3	114403.8		126658.7	1434	0		1339.747								
FICA	8633.69973	8	3692.796	8751.892		9689.39055	10975.4	55										
SUTA	1123.19		1123.19	1123.19		1123.19	1303.)2										
	9,756.89	9	9815.986	9875.082		10812.58055	12278.4	75										

Name	Hours	09-21		1%			2%			3%			update wa	ge
Beaulieu, El	637	10	6370	0.1	10.1	6433.7	0.2	10.2	6497.4	0.3	10.3	6561.1	10.5	6688.5
Bancroft, Joana	1066	11.85	12632.1	0.1185	11.9685	12758.42	0.237	12.087	12884.74	0.3555	12.2055	13011.06	14.35	15297.1
Gibson, EM	1001	10	10010	0.1	10.1	10110.1	0.2	10.2	10210.2	0.3	10.3	10310.3	10.5	10510.5
Gibson, Christine	455	10.92	4968.6	0.1092	11.0292	5018.286	0.2184	11.1384	5067.972	0.3276	11.2476	5117.658	12.32	5605.6
Paape, Charles	1560	11	17160	0.11	11.11	17331.6	0.22	11.22	17503.2	0.33	11.33	17674.8	12.5	19500
np	975	11.5	11212.5	0.115	11.615	11324.63	0.23	11.73	11436.75	0.345	11.845	11548.88		
														57601.7
Reynolds, Kristina	47250			472.5	47722.5		945	48195		1417.5	48667.5			
Slisher, Jana	30000			300	30300		600	30600		900	30900			
		22-Sep												
Beaulieu, El		10.2		0.816	11.016									
Bancroft, Joana		12.32		0.9856	13.3056									
Gibson, EM		10.2		0.816	11.016									

14

12

11.35

48669.5

30000

Gibson, Christine

Evans, Elizabeth

Reynolds, Kristina

Horan, Kasey

Slisher, Jana

0.908

1.12

0.96

2400

3893.56

0

12.258

15.12

12.96

32400

52563.06

0