Bath Township Public Library Board of Trustees

Sue Garrity Lynn Bergen Larry Fewins-Bliss Theresa Kidd Audrey Barton Ken Jensen

AGENDA, DECEMBER 16, 2020 – 6 P.M.

Kreynolds@bathtownshippubliclibrary.org is inviting you to a scheduled Zoom meeting.

Topic: Board Meeting

Time: Dec 16, 2020 06:00 PM Eastern Time (US and Canada)

Join Zoom Meeting

https://woodlands.zoom.us/j/5295001923?pwd=Vm9kbkdkb0c4WEZRRGFoWU1YbktQdz09

Meeting ID: 529 500 1923

Passcode: 951848 One tap mobile

+13017158592,,5295001923#,,,,,0#,,951848# US (Washington D.C)

+13126266799,,5295001923#,,,,,0#,,951848# US (Chicago)

Dial by your location

+1 646 876 9923 US (New York) Meeting ID: 529 500 1923

Passcode: 951848

Find your local number: https://woodlands.zoom.us/u/abSIY0tGe0

- 1. Call to Order.
- 2. Moment of Civic Reflection
- 3. Approval of the Agenda
- 4. Public Comment limited to 3 minutes, on agenda items only.
- 5. Disclosure of Conflicts of Interest
- 6. Review and Approval of Minutes (attachment)
- 7. Financial Report Treasurer & Director (attachments)
- 8. Director Report (attachments)
- 9. Unfinished Business Items for Discussion
 - a. Modifications to 2020 budget based on Kristie's recommendations
- 10. Unfinished Business Items for Action
 - a. Vote to accept 2020 budget modifications
- 11. New Business Items for Discussion
 - a. Selection of new officers for 2021
 - b. Set calendar for 2021 meetings
- 12. Items for Action
 - a. Vote on officers
 - b. Vote to approve meeting schedule
- 13. Public Comment Limited to 3 minutes
- 14. Board Member Comments
- 15. Adjournment

Reminder: Next Meeting is probably January 20, 2021, 6 p.m.

Bath Township Public Library

Meeting Minutes

Wednesday, November 18, 2020 (Remote Meeting via Zoom)

Present: (Continuing Board Members) Lynn Bergen, Ken Jensen, Theresa

Kidd, Sue Garrity

(Outgoing Board Members) Shannon Vlasic, Ryan Fewins-Bliss (Incoming Board Members) Audrey Barton, Larry Fewins-Bliss

(Library Director & staff) Kristie Reynolds

Public:

Next meeting: Wednesday December 16, 2020 @ 6:00pm

I. Regular Business

a. Meeting called to order at 6:03pm

b. Moment of civic reflection.

- c. Ryan moves to approve the agenda as amended to add discussion and presentation of next FY budget, Theresa 2nd, all in favor.
- d. Public comment on agenda items: Larry is excited to be on the board!
- e. Disclosures of conflict of interest: none.
- f. Ryan moves to approve the minutes as amended (Shannon will listen to the recording to determine who moved and seconded the motion to give Kristie a bonus. Currently Lynn is listed as doing both.) Theresa 2nd, all in favor.

II. Financial Report

Attached. 83% through the year. Total revenue so far - \$356,016. Expenses (not counting \$65,000 additional rent) so far - \$250,400. At about 70% of planned budget so far, so under budget. Everything is going well, but expenses came in November. Budget vs. Actuals is going to be different for November than it was for October. Because we knew we would overspend when we put this budget together, we knew that some funds would need to be moved from savings into checking to cover budget adjustments in capital expenses, collection acquisitions, and library programming categories. Kristie will send this out so we can review and discuss budget adjustments to 2020 FY budget at next meeting along with the 2021 FY budget.

III. Director's & Youth Services Reports

Attached. Clean CHRI audit! Staying with curbside service only due to Governors most recent order. Kristie hired one person and is hiring another in December – is creating a programming team. Ordered 2 new computers – one for reference desk and one for staff work room. Speaking at conference tomorrow about the move to new building. Working on unpacking new library. So exciting!!!

IV. Unfinished Business

- a. Strategic Planning;
 - i. The move; Lynn moves to accept the proposal and costs for mural by Melissa Eggleston, Shannon 2nd, all in favor.
- b. Vote to accept CHRI policy: Ryan votes to accept the modified Criminal History Record Information (CHRI) policy as presented, Shannon 2nd, all in favor.

V. New Business - Items for Discussion

a. Process for Oath of Office; Individual board members need to make an appointment with township office to take oath. Should do this ASAP as new terms start in 2 days. Any notary at the township can give oath.

VI. Items for Action:

a. None.

VII. Closing

- a. Public Comment:
- b. Board Member Comment: Recognition of Shannon and Ryan for service with the board. Larry and Audrey will take over at the next meeting. We have come such a long way in just one term!
- c. Shannon moves to adjourn the meeting, Ryan 2nd, all in favor.

Meeting adjourned at 6:49pm

Thankful, grateful and blessed to have served the last 4 years with all of you and to have accomplished so much with such a great team. I will miss you guys but look forward to watching your next steps! - Shannon

Bath Township Public Library Budget vs. Actuals: Budget FY 2020 - FY20 P&L January - November, 2020 **Total** Actual **Budget** over Budget Remaining % of Budget % Remaining Income 4000 Donation 2.460.71 2,500.00 -39.29 39.29 98.43% 1.57% 4100 Grant Income 9,814.53 5,000.00 4,814.53 -4,814.53 196.29% -96.29% 4200 State Aid 9,285.22 4,600.00 4,685.22 -4,685.22 201.85% -101.85% 4300 Tax Revenue 292,433,42 298.000.00 -5.566.58 5,566.58 98.13% 1.87% 4500 Penal Fines 47,428.67 60,000.00 -12,571.33 12,571.33 79.05% 20.95% 63.18% 4600 Service Fees 441.86 1,200.00 -758.14 758.14 36.82% 4700 Interest 97.90 45.00 52.90 -52.90 217.56% -117.56% 4710 Dividend 48.00 48.00 -48.00 4910 Miscellaneous -5,189.00 200.00 -5,389.00 5,389.00 -2594.50% 2694.50% Total Income \$ 356,821.31 \$ 371,545.00 -\$ 14,723.69 \$ 14,723.69 96.04% 3.96% **Gross Profit** \$ 356,821.31 \$ 371,545.00 -\$ 14,723.69 \$14,723.69 96.04% 3.96% **Expenses** 6000 Capital Expenses 63,057.95 3,000.00 60,057.95 -60,057.95 2101.93% -2001.93% 31,450.00 -1,292.59 **6010 Collection Acquisitions** 30,157.41 1,292.59 95.89% 4.11% 6020 Library Programming 6,906.65 13,000.00 -6,093.35 6,093.35 53.13% 46.87% 2,795.00 2,000.00 795.00 -795.00 139.75% -39.75% 6030 Miscellaneous Expense 6200 Advertising & Marketing 7,284.43 8,150.00 -865.57 865.57 89.38% 10.62% 24.60% **6310 Contractual Services** 24.883.19 33,000.00 -8,116.81 8,116.81 75.40% 6320 Legal & Professional Services 2,783.00 7,000.00 -4,217.00 4,217.00 39.76% 60.24% 111,264.18 144,000.00 -32,735.82 32,735.82 77.27% 22.73% 6400 Payroll 6410 Payroll Taxes/Benefits 14.020.33 19.000.00 -4.979.67 4,979.67 73.79% 26.21% 14,829.37 16,000.00 -1,170.63 1,170.63 92.68% 7.32% 6430 Benefits 6500 Bank Charges & Fees 104.47 250.00 -145.53 145.53 41.79% 58.21% 13.80% 6510 Insurance 552.00 4,000.00 -3.448.003,448.00 86.20% 6540 Membership 5,300.61 8,420.00 -3,119.39 3,119.39 62.95% 37.05% 6550 Office Supplies & Software 3,350.84 9,000.00 -5,649.16 5,649.16 37.23% 62.77% 6560 Professional Development 756.37 4,000.00 -3,243.63 3,243.63 18.91% 81.09% 80.670.02 11,000.00 69.670.02 -69,670.02 733.36% -633.36% 6580 Rent & Lease 6590 Repairs & Maintenance 12,148.15 10,700.00 1,448.15 -1,448.15 113.53% -13.53% 19,560.37 10,500.00 9,060.37 -9,060.37 186.29% -86.29% 6620 Technology 6630 Travel 1,870.61 6,000.00 -4,129.39 4,129.39 31.18% 68.82% 6640 Utilities & Internet 6,204.78 7,500.00 -1,295.22 1,295.22 82.73% 17.27% Total Expenses \$ 408,499.73 \$ 347,970.00 60,529.73 -\$ 60,529.73 117.40% -17.40% -\$ 75,253.42 **Net Operating Income** -\$ 51,678.42 \$ 23,575.00 \$ 75,253.42 -219.21% 319.21%

\$ 23,575.00

-\$ 75,253.42

\$ 75,253.42

-\$ 51,678.42

Net Income

-219.21%

319.21%

Bath Township Public Library								
Budget vs. Actuals: Budget FY 2020 - FY20 P&L								
January - December 2020								
	Total							
	Actual	Budget	over Bu	dget	% of Budget			
						added	take	moved from
Income							away	savings
4000 Donation	2,455.30	2,500.00		-44.70	98.21%			
4100 Grant Income	9,814.53	5,000.00	4,8	314.53	196.29%			
4200 State Aid	9,285.22	4,600.00	4,6	85.22	201.85%			
4300 Tax Revenue	292,433.42	298,000.00	-5,5	66.58	98.13%			
4500 Penal Fines	47,428.67	60,000.00	-12,5	71.33	79.05%			
4600 Service Fees	438.66	1,200.00	-7	61.34	36.56%			
4700 Interest	93.20	45.00		48.20	207.11%			
4710 Dividend	48.00			48.00				
4910 Miscellaneous		200.00	-2	200.00	0.00%			
Total Income	\$ 361,997.00	\$ 371,545.00	-\$ 9,5	548.00	97.43%			
Gross Profit	\$ 361,997.00	\$ 371,545.00	-\$ 9,5	548.00	97.43%			
Expenses								
6000 Capital Expenses	63,057.95	65,000.00	-1,9	942.05	97.01%	17,000		45000
6010 Collection Acquisitions	30,033.14	33,450.00	-3,4	116.86	89.79%	2000		
6020 Library Programming	6,906.65	8,000.00	-1,0	93.35	86.33%		5000	
6030 Miscellaneous Expense	2,795.00	8,000.00	-5,2	205.00	34.94%	6,000		
6200 Advertising & Marketing	6,747.62	8,150.00	-1,4	102.38	82.79%	,		
6310 Contractual Services	24,638.36	33,000.00	-8,3	861.64	74.66%			
6320 Legal & Professional Services	2,783.00	3,500.00	-7	717.00	79.51%		3500	
6400 Payroll	111,209.29	122,000.00	-10,7	90.71	91.16%		22,000	
6410 Payroll Taxes/Benefits	14,020.33	16,000.00	-1,9	79.67	87.63%		3000	
6430 Benefits	14,829.37	16,500.00	-1,6	70.63	89.87%	500		
6500 Bank Charges & Fees	100.59			49.41	40.24%			
6510 Insurance	552.00	4,000.00	-3,4	148.00	13.80%			
6540 Membership	5,300.61	5,920.00	-6	619.39	89.54%		2500	
6550 Office Supplies & Software	3,149.24	6,000.00	-2,8	350.76	52.49%		3000	
6560 Professional Development	756.37	3,000.00	-2,2	243.63	25.21%		1000	
6580 Rent & Lease	76,847.02	79,500.00	-2,6	52.98	96.66%	3,500		65000
6590 Repairs & Maintenance	11,061.15	13,200.00	-2,1	38.85	83.80%	2,500		
6620 Technology	19,560.37	22,500.00	-2,9	39.63	86.93%	12,000		
6630 Travel	1,870.61	2,500.00	-6	329.39	74.82%		3500	
6640 Utilities & Internet	6,204.78	7,500.00	-1,2	295.22	82.73%			
Total Expenses	\$ 402,423.45	\$ 457,970.00	-\$ 55,5	46.55	87.87%	43500	43500	110000
Net Operating Income	-\$ 40,426.45	-\$ 86,425.00	\$ 45,9	98.55	46.78%			
Net Income	-\$ 40,426.45	-\$ 86,425.00	\$ 45,9	98.55	46.78%			

Bath Township Public Library Budget vs. Actuals: FY2021 - FY21 P&L

January - December 2021

			To	tal		
	Actual		Budget		er Budget	% of Budget
Income						
4000 Donation			2,500.00		-2,500.00	0.00%
4100 Grant Income			5,000.00		-5,000.00	0.00%
4200 State Aid			9,200.00		-9,200.00	0.00%
4300 Tax Revenue			310,670.00		-310,670.00	0.00%
4500 Penal Fines			45,000.00		-45,000.00	0.00%
4600 Service Fees			600.00		-600.00	0.00%
4900 Uncategorized Income			200.00		-200.00	0.00%
Total Income	\$	0.00	\$ 373,170.00	-\$	373,170.00	0.00%
Gross Profit	\$	0.00	\$ 373,170.00	-\$	373,170.00	0.00%
Expenses						
6000 Capital Expenses			3,000.00		-3,000.00	0.00%
6010 Collection Acquisitions			22,600.00		-22,600.00	0.00%
6020 Library Programming			6,000.00		-6,000.00	0.00%
6030 Miscellaneous Expense			2,000.00		-2,000.00	0.00%
6200 Advertising & Marketing			7,000.00		-7,000.00	0.00%
6310 Contractual Services			33,140.00		-33,140.00	0.00%
6320 Legal & Professional Services			2,000.00		-2,000.00	0.00%
6400 Payroll			120,000.00		-120,000.00	0.00%
6410 Payroll Taxes/Benefits			15,300.00		-15,300.00	0.00%
6430 Benefits			17,200.00		-17,200.00	0.00%
6500 Bank Charges & Fees			200.00		-200.00	0.00%
6510 Insurance			3,700.00		-3,700.00	0.00%
6530 Meals & Entertainment			3,000.00		-3,000.00	0.00%
6540 Membership			8,600.00		-8,600.00	0.00%
6550 Office Supplies & Software			7,000.00		-7,000.00	0.00%
6560 Professional Development			1,000.00		-1,000.00	0.00%
6580 Rent & Lease			45,900.00		-45,900.00	0.00%
6590 Repairs & Maintenance			12,000.00		-12,000.00	0.00%
6620 Technology			10,500.00		-10,500.00	0.00%
6640 Utilities & Internet			10,100.00		-10,100.00	0.00%
Total Expenses	\$	0.00	\$ 330,240.00	-\$	330,240.00	0.00%
Net Operating Income	\$	0.00	\$ 42,930.00	-\$	42,930.00	0.00%
Net Income	\$	0.00	\$ 42,930.00	-\$	42,930.00	0.00%

Directors Report

- Legal & Professional
- Staffing
 - o I interviewed Jana. I hired her and she will start in December.
- Scheduling
 - We are in the new building. We are busily working on putting the library together.
 - We closed November 26-28 for Thanksgiving.
- Upcoming Programs
 - We are holding passive programs currently. Mainly, make and takes and online gaming
- Community outreach
 - o I spoke at a Conference about the experience of moving through a pandemic
- Technology
 - o We ordered new phones and two new computers for staff
- Policy
 - o working on the Business Continuity plan
- Continuing Education
 - Attending several zoom meetings
 - o Preparing to speak at the Cohort convention
- Projects
 - Working on unpacking the new library
 - The circulation desk has been installed
 - Sold some extra furniture
 - Had volunteers help hang pictures and put together the rooms
 - Working on the donation campaign
 - Sent out we have moved postcard
- Statistics

Wireless use: 69
 Hoopla use: 116
 Libby use: 229
 Reference calls: 82
 Program attendance: 8

o New Patrons: 10

Patron pickup/copies 54

o Circulation: 448

Youth Services/Marketing Report – November 2020

Storytime

Virtual Storytimes were continued along with "Grab & Go Storytime Bags." Grab & Go Bags included the list of books read during storytime, along with directions on how to access them using our online resources, a literacy enhancing activity, and items for a craft. The concept was patrons could enjoy storytime in their home regardless of whether or not they could attend the virtual meeting.

Beginning December our new hire, Jana Slisher, will take over storytimes.

Meetings/Conferences

All meetings and conferences have been moved to virtual, November meetings:

Early Childhood Literacy Coalition meeting, MI Youth and Teen meeting MI Youth Quest meeting, MI PR Group meeting, Winter Reader from Booklist

Marketing

Mailing

The library's first direct mailing went out in November. A little over 3,000 postcards were mailed to Bath residents announcing our new location. The Friends of the Library paid for the cost of printing and postage. A second mailing is scheduled for mid-December. The focus of the second mailing will be to provide donation opportunities to residents. Attached are the postcards.

Paid Advertising

The library contracted 4 front page ads in the DeWitt/Bath Review announcing our new move. These ads ran in October and November.

Patron Gifts

Covid Care Bags include a facemask, hand sanitizer, and a no touch door opener/stylus tool – all with library or read branding. They have been a popular hit and we will continue to advertise and hand out until we run out.

A Cup of Cocoa include a branded mug and a packet of cocoa. These are provided for every curbside pickup while supplies last.

We have a new location!

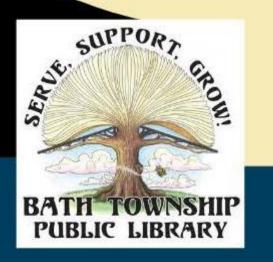
Give, Grow, Literacy!

14051 Webster Rd. Bath, MI 48808 in Bath Corners

Hello from the Library



Information on supporting the library will be sent next month.



More library services will be available!

517.641.7111 www.bathtownshippubliclibrary.org

Donation Card - Bat	th Township Public Library					
Become a recognized supporter of the Bath Township Public Library Give, Grow, Literacy! Choose your level of support:						
\$25 to sponsor a stacking chair \$100 to sponsor a book shelf \$200 to sponsor an arm chair	\$50 general furniture fund \$75 general furniture fund \$100 general furniture fund					
\$500 to sponsor a couch \$general furniture fund Grand Wish: a baby grand piano for the reading lounge						
Donors of \$25 and more will be featured on our wall of supporters.						
Donor Name: Donor Phone Number: Donor Email:	Make your check payable to: Friends of the Bath Township Public Library. Mail to: Bath Township Public Library P.O Box 368 Webster Rd. Bath, MI 48808					
Contact Kristie Reynolds at kreynolds@bathtownshippubliclibrary.org with questions						

Sue Garrity Lynn Bergen Larry Fewins-Bliss Theresa Kidd Audrey Barton Ken Jensen

PROPOSED 2021 MEETING SCHEDULE

January 20th, 6 pm
February 17th, 6 pm
March 17th, 6 pm
April 21st, 6 pm
May 19th, 6 pm
June 16th, 6 pm
July 21st, 6 pm
August 18th, 6 pm
September 15th, 6 pm
October 20th, 6 pm
November 17th, 6 pm
December 15th, 6 pm